

Advanced Variance Analysis

Maximize Profits with Automated Wet Stock Management



Reconciling your fuel deliveries and staying on top of preventive maintenance responsibilities across multiple sites requires constant attention to account for every gallon of fuel.

Wet Stock Management Challenges

Providing the best possible fueling experience, accounting for fuel losses, and ensuring dispensers are in good working condition are just a few of the challenges multi-site fuel retailers face every day. Traditional methods of wet stock management using spreadsheets and 9-5 oversight are outdated and risky at best. Fuel retailers with multiple sites need an automated solution that continuously monitors their entire fueling ecosystem and provides reasons and resolutions for variances, protecting their brand and their bottom line.

Reasons and Resolutions

Delivery discrepancies, theft, temperature changes, and failing equipment are hard to identify when you have multiple fueling locations. While do-it-yourself solutions that provide data dashboards for wet stock management sound good, there are better and more efficient ways to reduce your risk and improve how you manage your fuel inventory and account for variances.

Advanced Variance Analysis from Insite360 provides 24x7x365 oversight for your entire fueling ecosystem; tanks, lines,

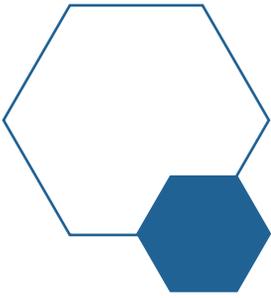
dispensers, and deliveries. When we identify a variance across any of these fueling points, we go into action to identify the reason and the resolution. What sets us apart from many other solutions is not just our deep data analytics ability, it's our hands-on approach to resolving your issues and tracking every detail of variances identified. Because we can securely connect to your ATG, we can retrieve data to detect, report, and resolve, even the slightest variance in your equipment.

Outsourcing to Reduce Risk

Reporting errors, brand damage, lost business, and legal consequences are all risks fuel retailers face with inferior variance accounting practices.

Up leveling your wet stock management to Insite360 for automation means our skilled analysts monitor your fueling systems 24x7x365, enabling you to focus on running your business and keeping your customers happy.

Because of our Gilbarco Veeder-Root affiliation, we have access to proprietary hardware intelligence that enables us to monitor more data points than our competitors, ensuring more proactive responses to your fuel variances. Our routine oversight helps to mitigate issues before they become emergencies.



Insite360 brings fuel retailing into the future with powerful technology and analytics empowering global fuel retailers and commercial operators to optimize fuel logistics and pricing; proactively manage environmental compliance; precisely monitor fuel inventory and operations; improve equipment performance; drive improved outcomes using visibility and insights.

Real-Time Analysis

To ensure the highest level of protection for your forecourts, data is securely captured from your ATGs and sent directly to Insite360. Accessing your information in real-time ensures we spot even the slightest variance in your tanks, lines, or dispensers. Being able to pinpoint the exact cause for the variance, in real-time, means issues can be fixed quickly which reduces the impacts of lengthy discovery processes often associated when diagnosing without real-time data.

Fuel Delivery Reconciliation

Controlling shrinkage and reconciling each fuel delivery are cost-saving benefits realized with proper variance analysis oversight. It's important to match the BOL (Bill of Lading) to what gets dropped into your tanks. When using Insite360 Advanced Variance Analysis solution, we ensure you get the fuel you pay for and if you don't, we help you get the credit for shortages.

Tanks and Temperature Variances

It's hard to monitor a product inventory underground without proper automation because there are so many variances that can occur. Delivery issues, cross drops, temperature changes, and tank leaks can all affect the volume of fuel being recorded in your tanks. Reducing run-outs, avoiding sales shortfalls, and identifying leaks early can improve your reconciliation and protect your profits. Insite360 uses all of these data points to pinpoint exactly why you may be experiencing fuel tank variances.

Dispenser Deviation

Undetected pump maintenance issues can quickly impact flow rate performance which can hurt your brand and disgruntle your customers. Trying to manage the maintenance of a multitude of pumps that dispense a product filled with contaminants, without automation, can cause you to lose

Key Benefits

- Best-in-class hardware, software, and support services
- 24x7x365 support center monitoring and agent support
- Continuously updated variance dashboard reports for Master Variance, Site reconciliation, Delivery, Issue Detail and Master KPIs
- Over 20 years of experience analyzing wet stock management
- Real-time connection to ATGs at each site, enabling real-time oversight and analysis

business and increase your risk and remediation costs. The Insite360 team keeps an eye on the performance of your pumps, can spot variances and recommend preventive maintenance to keep your pumps working properly; this improves customer loyalty and increases dispenser up-time.

Why Insite360

We consistently lead the market by delivering on-demand fuel management solutions for suppliers, distributors, and buyers of petroleum products and other energy commodities. As the market leader, we achieve tremendous savings and operational predictability for our customers by leveraging technology to solve fuel management challenges and standing by our commitment to total customer satisfaction with world-class support.

Connect with us

For more information about Advanced Variance Analysis call 713.222.5744 or visit www.insite360suite.com



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